

## Wood Energy Gathers International Audience to Mid-Michigan

Bandit Industries, Inc. hosts their 2008 Dealer Meeting with a focus on biomass and wood energy.

Distributors of tree care and wood waste recycling equipment from around the world met for a week of sales and service seminars, product demonstrations and plant tours during the 2008 Bandit Dealer Meeting, held every three years at the Remus, Michigan corporate headquarters.

Bandit Industries, Inc. invited dealers from 22 countries on six continents for a United Nations-like conference filled with valuable discussion, sales and service seminars, and product demonstrations. The focus of the nearly week-long summit, held at the Soaring Eagle Resort in Mount Pleasant and Bandit Corporate Headquarters in Remus, was the emerging markets in biomass and wood energy.

“Our dealers are the ones out there on the frontlines everyday selling our equipment,” says Bandit President Jerry Morey.

“We feel it is important to keep them informed of growing trends, and in this case, to make them aware of the enormous energy possibilities around the world with regards to biomass energy. What better time to do that than at the Dealer Meeting?” said Jerry Morey. Bandit produces wood waste reduction equipment, such as chippers and horizontal grinders, that are able to produce a valuable end product for these markets.

Central Michigan University’s Steve Lawrence joined the event as keynote speaker during the Welcome Reception on Wednesday evening, discussing the savings and economies made possible by the university’s use of wood waste for their energy needs to an attentive audience. Morey offered supporting remarks on the emerging fuel wood markets both locally and internationally, and encouraged attendees to familiarize themselves with the ongoing market trends.

The format of the Bandit Dealer Meeting stays fairly consistent from one meeting to the next, with sales sessions, demonstrations, and service training. The grand finale for many was the Demo Day, held at the 220-acre corporate headquarters’ demonstration site. Attendees witnessed an array of Bandit equipment processing a steady diet of wood waste, including six hand-fed chippers, six stump grinders, three whole tree chippers, and four Beast Recyclers.



Also a big hit was the Beast Knife System, which allows you to quickly and easily convert your Beast Recycler into a whole tree chipper, with a simple change of cutting tools. The dealers were very interested in this demonstration, and flocked to the chip pile when the demonstration was complete.

Mark Marriott, Director of Bandit Tree Equipment attended the Dealer Meeting with key Australian staff. "It is always great to get back over to Bandit and see the latest machines and ideas that they come up with." Mark explained. "Bandit seems to go from strength to strength and there are a range of exciting new machines being released shortly which will suit our Australian customers very well." Watch this space!



International Bandit dealers inspect Bandit's range of chippers at its headquarters in Michigan, USA.